



STAJANO GARELLA
& ASSOCIATI

STUDIO LEGALE

Law Firm Stajano, Garella & Associati in Rome and Milan

Studio Legale Stajano, Garella & Associati was established in 2001 and has a unique characteristic when compared to other Italian law firms that derives primarily from the history of its founder: Ernesto Stajano was, in fact, magistrate, member of the CSM (Superior Council of Judges), member of the Italian Parliament for two Legislatures, President of important companies and is currently an Attorney designated to the higher Jurisdiction and a University Professor at the “Scuola Nazionale di Amministrazione” (National Institute of Administration).

His legal experience is thus not only multidisciplinary, but embraces and integrates the phenomenon of law within a particularly wide vision of the political and economic phenomena. Over the years other professionals have joined him sharing first of all the need to provide customers with dynamic, modern and efficient judicial and extrajudicial advice and support, directed mainly to commercial companies and aimed at giving legal soundness and unassailability to corporate strategic choices not only before the Courts.

Also thanks to the experience of members of the Firm, particular attention is paid to the relationship between the business reality and the world of the central public administration, local authorities and the Authorities, evaluating all legal choices that a company is faced with, also in light of the possible evolution of the regulatory framework.

In this context the option of resorting to civil or administrative jurisdiction is not necessarily always the preferred option, even though the firm has obtained and obtains countless successes in litigation arising from delicate disputes of considerable economic importance.

The firm is dedicated to advising companies on the most appropriate, effective, rapid and less costly legal choices to achieve the economic goals that entrepreneurs necessarily deal with.

Studio Stajano, Garella & Associati wishes to be an advisor who is committed to providing advice and defense with an expert insider mentality of the corporate point of view. Energy, transport and infrastructure are among the privileged subjects of the firm which boasts great expertise and experience uncommon in these areas.

It provides a wide range of services in corporate strategic planning, relations with the public administration and civil and administrative litigation. The owner of the Firm is a member of several Boards of Directors in many important Italian companies and a University Professor holding a chair in corporate law.

Having established solid relations with prestigious professional firms both in Europe and in the United States, the Law Firm offers its clients global advice on International operations supplying legal assistance in different languages and namely Italian, English and French.

ADMINISTRATIVE LAW

Studio Stajano, Garella & Associati thanks to the expertise of its Lawyers, is able to advise its clients on any matter of administrative law, and, in particular, in relation to public procurement contracts, management and construction concessions in connection to Project Financing, zoning and environmental law, arts and culture property law, energy, transportation and telecommunications laws, privatizations, public procurement and public services contracts as well as commercial licenses and administrative authorizations. More specifically, in relation to public procurement, the Firm advises clients who wish to participate to tenders for the awarding of public works and concessions, public services and supply contracts, also offering its assistance in the phases following the stipulation of the relative contracts. In relation to the Commissioning Bodies, the law Firm assists its clients on matters concerning tender procedures (with particular reference to the laws governing competition and tender procedures), as well as in the preparation of the tender documents. In relation to public contracts the Firm offers assistance from the initial phase involving the stipulation of new contracts, assistance with the filing of documents and in the client's defense in case of litigation that may arise during the execution of the contract. The Firm is highly specialized in assisting its clients in the settlement of disputes, mostly with arbitrations, and advises its clients on the application of EU laws to public works and public supply contracts.

One of the law Firm's key success factors in this area is the great expertise and solid relations it entertains with the construction industry due to, amongst other factors, its

involvement in numerous domestic and international disputes as well as the nomination of its partners as arbitrators in domestic and international arbitrations. The impact of EU law on procedures for the award of contracts or service subcontracts has led the law Firm to provide advice to the main Italian contractors.

The Firm also has extensive experience in the field of environmental law, including those aspects related to commercial transactions. In particular, the Firm provides advice with regard to issues related to environmental assessment procedures as well as the procedure for issuing permits for the installation of networks and services for electronic communications, also in light of the important new legislation introduced by Legislative Decree n. 259 of October 4th 2003 (so-called Electronic Communications Code). Studio Stajano also has solid experience in activities related to financial transactions with public entities as well as a consolidated experience in project financing with particular regard to transport, health and integrated water services.

The Firm provides advisory services to companies operating in the communications sector, also with regards to their relations with the Public Administration. Currently, the advisory activity is focused, among other things, on the important legislative changes that will be introduced in the area of consumer protection and the so-called collective action (Class Action).

The Firm also has relevant experience in the field of energy and transport, having advised, over the years, leading companies in the sector.

In the abovementioned areas, the Law Firm also offers assistance in all phases of administrative litigation before the Administrative Court, the Council of State, in arbitration and before the other judicial and administrative authorities.

INFRASTRUCTURE AND TRANSPORTATION

The Firm has considerable experience in dealing with legal issues relating to major infrastructure projects and the national transport sector. More specifically, in reference to highways, railways, ports and airports, we provide legal assistance, both judicial and extra-judicial, in relation to the tariff and management aspects as well as to the use by carriers and third parties.

Within the transport sector, our expertise is primarily concentrated on the contractual issues and on the relations between the carriers and the infrastructure managers.

ENERGY

The attorneys at Studio Stajano, Garella & Associati have followed the realization of major projects, both in Italy and abroad, in the renewable energy sources, gas, electricity, oil and hydrocarbon sectors.

The Firm offers legal assistance to its clients in the energy sector, both judicially and extra-judicially, advising them in the manufacturing, distribution and sale of raw and processed materials activities.

CORPORATE LAW

The Firm has extensive experience in the field of Corporate and Commercial law, advising large corporate groups and focusing on, in particular, the preparation and negotiation of commercial agreements and is therefore able to identify different solutions for corporate structures while keeping into account the relative tax issues. More specifically, we advise on issues related to corporate administration: duties and responsibilities of directors, auditing, corporate reorganizations, internal operations, matters relating to the share capital, stock-option plans and the creation of different classes of shares. The Firm has also dedicated much attention to the corporate law reform entered into force in Italy in January 2004. Our professional team has acquired extensive knowledge and experience of the new norms and on their effects on corporate and shareholders' activities. The Firm also assists its clients in all sectors of Italian civil law, with particular attention to those most frequently related to business activities.

EUROPEAN UNION AND INTERNATIONAL LAW

The Firm, thanks to the experience of its Professionals, advises on all aspects of European Union law, and, in particular, on: competition, state aid, free movement, EU funds and initiatives. Particular attention is also paid to the impact of EU and International Law on domestic law, especially with regard to matters disciplined by different sources of law.

REAL ESTATE

Studio Stajano, Garella & Associati has extensive experience in the Real Estate practice, having developed skills and expertise which cover all aspects of transactions relating to real estate in Italy and abroad, with relevant experience in the U.S. real estate market. Our Team has specific expertise in the structuring of acquisition, residential, industrial or commercial, using the most efficient tax structure.

LITIGATION AND ARBITRATION

Studio Stajano, Garella & Associati is able to provide assistance and defense in every stage of the proceedings, before any Court (civil, criminal, administrative, accounting and tax), as well as in proceedings before the Independent Administrative Authorities. The litigation activity includes representation in cases involving the assessment and analysis of extremely complex issues and the development of relevant preliminary work in all phases of the proceedings, including the warning and security ones. Such advice entails judicial assistance, contracts between public or private entities as well as an important activity involving corporate debt collection. The Firm has relevant experience in debt collection against major companies and public administrations. The customer is assisted in the service of documents abroad as well as in the recognition and enforcement of foreign judgments concerning arbitration awards. Our network of external consultants enables us to obtain easy access to all the competent local institutional entities.

Significant in this regard is the experience gained by our Professionals as members of arbitration boards to resolve civil and / or commercial disputes both nationally and internationally.

In particular with regard to the procedures referred to in Articles. 239 and 240 Legislative

Decree 163/2006 and following modifications and integrations, our Firm, also due to Prof. Ernesto Stajano's nomination as President of the ANAS Legal Counsel in 2003, has focused on the specific issues, object of the drafting of over 150 legal opinions ex-art. 31 bis of Law n. 109, 1994 and following (so-called Merloni Law).






Firm Credentials

Over the years Studio Stajano, Garella & Associati has advised major domestic enterprises with specific reference to the management of the strategic planning phase, pre-litigation, litigation and arbitration and conciliation procedures. In particular, Studio Stajano, Garella & Associati has advised some of the largest companies involved in the construction of motorways and trunk roads throughout the country. The Firm has also assisted companies of national importance that acquire and manage airport concessions. Defense and consulting services have been widely offered to companies in the field of maritime and rail transport, power generation, telecommunications and the aerospace industry.

Studio Legale Stajano, Garella & Associati - Rome

 Via Sardegna, 14 - 00187
 Phone: +39.06.37513483 - 1212
 Fax: +39.06.37358286
 eMail: ernestostajano@legpec.it
 eMail: e.stajano@studiolegalesga.it

Law Firm Stajano, Garella & Associati - Milan

 Via Dogana, 3 - 20123
 Phone: +39.02.58312403
 Fax: +39.02.89091010
 eMail: ernestostajano@legpec.it
 eMail: e.stajano@studiolegalesga.it